## **BALANCE SHEET**

As at Mar 31st, 2010

				Unit: VND
ASSETS	Code	Note	<b>Ending Balance</b>	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		1.983.358.451.011	1.992.037.321.030
I. Cash and cash equivalents	110		628.412.599.699	826.814.983.238
1. Cash	111	4	628.412.599.699	826.814.983.238
2. Cash equivalents				
II. Short-term financial investments	120	5	262.042.238.517	267.505.454.106
1. Short-term investments	121		324.136.667.418	348.596.184.618
2. Provision for devaluation of short-term security investments	129		(62.094.428.901)	(81.090.730.512)
III. Receivables	130		1.082.567.104.044	888.641.398.684
Trade accounts receivables	131	6	129.867.100	1.129.867.100
2. Advances to suppliers	132		414.202.406	150.000.000
Receivable from trading stocks	135	6	1.073.431.077.850	655.156.686.651
4. Other receivables	138	6	29.439.194.422	253.052.082.667
5. Provision for short-term bad receivables	139		(20.847.237.734)	(20.847.237.734)
IV. Inventories	140			
V. Other short-term assets	150		10.336.508.751	9.075.485.002
Short-term prepaid expenses	151		4.681.915.945	3.647.183.496
2. VAT deductible	152			
3. Tax and accounts receivable from State budget	154		4.151.843.810	4.151.843.810
4. Resale transactions of government bonds	157			
5. Other short-term assets	158	7	1.502.748.996	1.276.457.696
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		125,161,772,360	97.500.118.701
I. Long-term receivables	210			
Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	210		21.491.796.939	18.187.800.019
Tangible fixed assets	221	8	10.964.515.419	8.150.351.057
- Historical cost	222		20.589.864.447	16.659.017.280
- Accumulated depreciation	223		(9.625.349.028)	(8.508.666.223)
2. Intangible fixed assets	227	9	7.400.986.334	7.907.930.446
- Historical cost	228		12.387.364.711	12.022.890.751
- Accumulated depreciation	229		(4.986.378.377)	(4.114.960.305)
3. Construction in progress expenses	230	10	3.126.295.186	2.129.518.516
III. Long-term financial investments	240	10	3.120.273.100	2.127.310.310
- Historical cost	241			
- Accumulated depreciation	242		+	
IV. Long-term financial investments	250		20.596.836.384	52.671.336.384
Investment in subsidiaries	250		20.370.830.384	32.0/1.330.304
2. Investment in joint-venture	252		+	
Investment in John-venture     Long-term investment securities	253	5	20.596.836.384	52.671.336.384
	253	3		
Securities available for sale			20.596.836.384	52.671.336.384
Securities held to maturity date	255			
4. Other long-term investments	258			
5. Provision for devaluation of long-term finance investment	259		00.080.400.005	A / / / A 00A 400
IV. Other long-term assets	260	1,	83.073.139.037	26.640.982.298
1. Long-term prepaid expenses	261	11	78.159.238.416	21.929.076.164
2. Deposit fund payment	262			
3. Fund money to pay support payments	263	12	2.541.030.873	2.339.036.386
4. Others	268	13	2.372.869.748	2.372.869.748
		$\sqcup \sqcup$		
TOTAL ASSETS (270=100+200)	270		2.108.520.223.371	2.089.537.439.731

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		506.503.834.562	541.145.556.242
I. Short-term liabilities	310		504.860.151.229	539.363.206.242
Short-term borrowing and debts	311			
2. Trade accounts payable	312		161.048.250	161.048.250
3. Advances from customers	313			
4. Taxes and liabilities to State budget	314	14	52.140.090.808	35.830.723.378
5. Payable to employees	315		3.449.969.872	
6. Payable expenses	316	15	3.993.263.044	9.216.419.476
7. Accounts payables-Affiliate	317			
8. Payable trading stocks	320		416.466.019.603	448.761.967.063
9. Payable dividend, principal and interest bonds	321		24.422.975.568	1.898.531.325
10. Other short-term payables	328	16	4.226.784.084	43.494.516.750
II. Long-term liabilities	330		1.643.683.333	1.782.350.000
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333			
4. Long-term borrowing and debts	334			
5. Deferred income tax	335			
6. Provision for unemployment allowance	337		1.643.683.333	1.782.350.000
7. Provision for long-term liabilities	338			
B. OWNER'S EQUITY (400= 410+430)	400	17	1.602.016.388.809	1.548.391.883.489
I. Capital sources and funds	410		1.600.558.935.273	1.538.496.366.573
1. Paid-in capital	411		599.996.860.000	394.634.000.000
2. Capital surplus	412		560.834.915.000	757.828.775.000
3. Other capital of owner	413			
4. Treasury stock	414		(2.386.327.800)	(1.941.442.200)
5. Assets revaluation difference	415			
6. Foreign exchange difference	416			
7. Investment and development fund	417		3.961.374.994	3.961.374.994
8. Financial reserve fund	418		54.097.834.988	54.097.834.988
9. Other fund belong to owner's equity	419		1.458.120	1.110.411.526
10. Retained profit	420		384.052.819.971	328.805.412.265
II. Budget sources	430		1.457.453.536	9.895.516.916
TOTAL RESOURCES (430= 300+400)	440		2.108.520.223.371	2.089.537.439.731

## OFF BALANCE SHEET ITEMS

As at Mar 31st, 2010

Unit: VND

<b>T</b> (	C. 1.	NT.4.	F. P. D.L.	Unit: VND
Items	Code	Note	Ending Balance	Beginning Balance
1. Leasehold assets	001			
2. Materials and goods kept or processed for others	001			
3. Goods deposited by others	002			
4. Bad debts already treated	003			
5. Foreign currencies	005		338.159.905	91.436.195
6. Deposit stocks	006		2.616.053.600.000	2.041.245.200.000
Include:	000		2.010.033.000.000	2.041.243.200.000
6.1. Securities transactions	007		2.086.244.910.000	1.883.974.420.000
6.1.1. Securities transactions by deposit members	008		52.725.260.000	144.269.780.000
6.1.2. Securities transactions by indigenous customers	009		1.961.083.980.000	1.667.783.750.000
6.1.3. Securities transactions by foreign customers	010		72.435.670.000	71.920.890.000
6.2. Stock exchange halt	012		315.771.490.000	85.951.930.000
6.2.1. Stock exchange halt by deposit members	013		462.700.000	1.680.000.000
6.2.2. Stock exchange halt by indigenous customers	013		314.089.550.000	82.997.690.000
6.2.3. Stock exchange halt by foreign customers	015		1.219.240.000	1.274.240.000
6.3. Stock flag	017		8.839.000.000	43.909.450.000
6.3.2. Stock flag by indigenous customers	017		8.839.000.000	43.909.450.000
6.4. Stock hold	022		8.839.000.000	43.707.430.000
6.4.2. Stock hold by indigenous customers	022			
6.4.3. Stock hold by foreign customers	023			
6.5. Securities for payment	027		205.198.200.000	27.409.400.000
6.5.1. Securities for payment by deposit members	027		5.573.700.000	4.606.100.000
6.5.2. Securities for payment by deposit members	028		198.741.200.000	22.722.100.000
6.5.3. Securities for payment by domestic customers	030		883.300.000	81.200.000
* * * *	050		41.756.440.000	33.059.090.000
7. Deposit stocks of companies, not listed Include:	050		41./30.440.000	33.039.090.000
	051		41.504.240.000	32.930.290.000
7.1. Securities transactions	<b>051</b> 053		41.504.240.000	31.623.970.000
7.1.2. Securities transactions by indigenous customers			41.304.240.000	
7.1.3. Securities transactions by foreign customers 7.2 Stocks stop trading	054 <b>056</b>		100.000.000	1.306.320.000 <b>76.600.000</b>
7.2.2 Securities suspended from trading by domestic customers	058		100.000.000	76.600.000
7.2.3 Securities suspended from trading by domestic customers 7.2.3 Securities suspended from trading by foreign customers			100.000.000	/6.600.000
7.2.4 Securities suspended from trading by other organizations	059			
1 01	060			
7.3 Securities pledged	061			
7.3.1 Securities pledged by member depository	062			
7.3.2 Securities pledged by domestic customers	063			
7.3.3 Securities pledged by foreign customers	064			
7.3.4 Securities pledged by other organizations	065			
7.4 Securities custody	066			
7.4.1 Custody of securities depository member	067			
7.4.2 Hold securities of domestic customers	068			
7.4.3 Hold securities of foreign customers	069			
7.4.4 Hold securities of other organizations	070		153 300 000	<b>73 300 000</b>
7.5 Securities pending payment	071		152.200.000	52.200.000
7.5.1 Pending payment of the securities depository member	072		152 200 000	<b>50 000 000</b>
7.5.2 Securities pending the payment of domestic customers	073		152.200.000	52.200.000
7.5.3 Securities pending the payment of foreign customers	074			
7.5.4 Securities transactions for payment of other organizations	075			
7.6 Securities blockade withdrawal wait	076			
7.6.1 Securities blockade pending withdrawal of depository member	077			
7.6.2 Securities blockade of customers waiting to withdraw domestic	078			
7.6.3 Securities blockade pending withdrawal of foreign customers	079			
7.6.4 Securities blockade pending withdrawal of other organizations	080			
7.7 Securities transactions fix	081			
8. Securities depository customer has securities	082			
9. Securities depository company has securities	083			
10. The entrusted securities auctions	084			

## **INCOME STATEMENT**

**Quarter 1/2010** 

Unit: VND

Items		Note	Quart	er 1	Accumulation from the beginning of this year to the ending of this period		
			Year 2010	Year 2009	Year 2010	Year 2009	
1. Revenue	01		106.316.319.889	44.329.997.927	106.316.319.889	44.329.997.927	
Include:							
- Revenue per active stockbroker	01.1		36.619.228.841	4.934.846.137	36.619.228.841	4.934.846.137	
- Revenue activities Investment securities, capital contribution	01.2		15.371.893.912	31.940.243.385	15.371.893.912	31.940.243.385	
- Revenue agents issuing securities	01.3						
- Revenue underwriting securities	01.4			257.214.364		257.214.364	
- Revenues consulting activities	01.5		717.500.000	166.000.000	717.500.000	166.000.000	
- Revenue activities trustee auction	01.7						
- Others revenue	01.9	18	53.607.697.136	7.031.694.041	53.607.697.136	7.031.694.041	
2. Deductions	02						
3. Net sales and services	10		106.316.319.889	44.329.997.927	106.316.319.889	44.329.997.927	
4. Cost of goods sold	11	19	24.364.769.300	(3.140.701.316)	24.364.769.300	(3.140.701.316)	
Include:							
- Cost business							
- Completed in reserve receivable bad							
5. Gross profit	20		81.951.550.589	47.470.699.243	81.951.550.589	47.470.699.243	
6. General & administrative expenses	25	20	13.466.359.232	9.651.517.729	13.466.359.232	9.651.517.729	
Include:							
- Cost business							
- Completed in reserve receivable bad							
7. Net operating profit (or loss)	30		68.485.191.357	37.819.181.514	68.485.191.357	37.819.181.514	
8. Other incomes	31		11.310.000	8.000.000	11.310.000	8.000.000	
9. Other expenses	32						
10. Other profit	40	21	11.310.000	8.000.000	11.310.000	8.000.000	
11. Profit before tax	50		68.496.501.357	37.827.181.514	68.496.501.357	37.827.181.514	
12. Current corporate income tax expenses	51		13.249.961.651	2.655.998.232	13.249.961.651	2.655.998.232	
13. Profit after tax	60		55.246.539.706	35.171.183.282	55.246.539.706	35.171.183.282	
14. EPS	70						
- Basic interest							
- Profit decline							

## **CASH FLOW STATEMENT**

Quarter 1/2010 (Indirect method)

Unit: VND

	ı		Accumulation Unit: VND		
Items	Code	Note	Quarter 1/2010	Quarter 1/ 2009	
		-	Quarter 1/ 2010	Quarter 1/ 2009	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
1. Profit before tax	01		68.496.501.357	37.827.181.514	
2. Adjustment in accounts:			(13.777.600.953)	(44.243.470.744)	
- Fixed assets depreciation	02		1.988.100.877	1.378.736.270	
- Provisions	03		(18.857.634.944)	(47.886.970.304)	
- Unrealized foreign exchange difference loss/gain	04		(50.007.00 157.1)	(1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
- Loss/gain from investment	05		3.091.933.114	2.264.763.290	
- Interest expenses	06				
3. Operating profit before the changes of current capital	08		54,718,900,404	(6.416.289.230)	
- Changes in accounts receivable	09		(194.353.991.147)	7.710.169.322	
- Changes in inventories	10		(=> 110000) = 1111)		
- Changes in trade payables (exclude interest payable, income tax payable)	11		(48.030.281.998)	81.065.294.105	
- Changes in prepaid expenses	12		(57.264.894.701)	2.320.412.630	
- Paid interest	13		(67.20 1105 11701)	2.0202.000	
- Paid corporate income tax	14				
- Other receivables	15			8.000.000	
- Other payables	16		(1.178.016.786)	(406.652.500)	
Net cash provided by (used in) operating activities	20		(246.108.284.228)	84.280.934.327	
The cush provided by (used in) operating activities			(210110012011220)	01120017611627	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
1. Cash paid for purchase of capital assets and other long-term assets	21		(5.292.097.797)	(401.129.832)	
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22				
3. Cash paid for lending or purchase debt tools of other companies	23		(20.709.400.000)	(405.588.965.799)	
4. Withdrawal of lending or resale debt tools of other companies	26		77.891.017.200	544.128.991.668	
5. Cash paid for joining capital in other companies	27		(286.025.548.214)	(122.903.680.498)	
6. Cash paid for joining capital in other companies	28		281.511.200.000	83.699.403.149	
7. Cash received from interest, dividend and distributed profit	29		774.815.100	4.355.558.202	
Net cash used in investing activities	30		48.149.986.289	103.290.176.890	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
1. Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners' equity, repurchase issued stock	32		(444.085.600)	(291.000.000)	
3. Cash received from long-term and short-term borrowings	33				
4. Cash paid to principal debt	34				
5. Cash paid to financial lease debt	35				
6. Dividend, profit paid for owners	36			(9.246.945.370)	
Net cash (used in) provided by financing activities	40		(444.085.600)	(9.537.945.370)	
Net cash during the period $(50 = 20+30+40)$	50		(198.402.383.539)	178.033.165.847	
Cash and cash equivalents at beginning of year	60		826.814.983.238	134.722.054.635	
Influence of foreign exchange fluctuation	61				
Cash and cash equivalents at end of year (70 = 50+60+61)	70		628.412.599.699	312.755.220.482	