## BALANCE SHEET

As at Mar 31st, 2010

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0 = 1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 1.983.358.451.011 | 1.992.037.321.030 |
| I. Cash and cash equivalents | 110 |  | 628.412.599.699 | 826.814.983.238 |
| 1. Cash | 111 | 4 | 628.412.599.699 | 826.814.983.238 |
| 2. Cash equivalents |  |  |  |  |
| II. Short-term financial investments | 120 | 5 | 262.042.238.517 | 267.505.454.106 |
| 1. Short-term investments | 121 |  | 324.136.667.418 | 348.596.184.618 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (62.094.428.901) | (81.090.730.512) |
| III. Receivables | 130 |  | 1.082.567.104.044 | 888.641.398.684 |
| 1. Trade accounts receivables | 131 | 6 | 129.867.100 | 1.129.867.100 |
| 2. Advances to suppliers | 132 |  | 414.202.406 | 150.000.000 |
| 3. Receivable from trading stocks | 135 | 6 | 1.073.431.077.850 | 655.156.686.651 |
| 4. Other receivables | 138 | 6 | 29.439.194.422 | 253.052.082.667 |
| 5. Provision for short-term bad receivables | 139 |  | (20.847.237.734) | (20.847.237.734) |
| IV. Inventories | 140 |  |  |  |
| V. Other short-term assets | 150 |  | 10.336.508.751 | 9.075.485.002 |
| 1. Short-term prepaid expenses | 151 |  | 4.681.915.945 | 3.647.183.496 |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 |  | 4.151.843.810 | 4.151.843.810 |
| 4. Resale transactions of government bonds | 157 |  |  |  |
| 5. Other short-term assets | 158 | 7 | 1.502.748.996 | 1.276.457.696 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 125.161.772.360 | 97.500.118.701 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 210 |  | 21.491.796.939 | 18.187.800.019 |
| 1. Tangible fixed assets | 221 | 8 | 10.964.515.419 | 8.150.351.057 |
| - Historical cost | 222 |  | 20.589.864.447 | 16.659.017.280 |
| - Accumulated depreciation | 223 |  | (9.625.349.028) | (8.508.666.223) |
| 2. Intangible fixed assets | 227 | 9 | 7.400.986.334 | 7.907.930.446 |
| - Historical cost | 228 |  | 12.387.364.711 | 12.022.890.751 |
| - Accumulated depreciation | 229 |  | (4.986.378.377) | (4.114.960.305) |
| 3. Construction in progress expenses | 230 | 10 | 3.126.295.186 | 2.129.518.516 |
| III. Long-term financial investments | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 20.596.836.384 | 52.671.336.384 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Long-term investment securities | 253 | 5 | 20.596.836.384 | 52.671.336.384 |
| Securities available for sale | 254 |  | 20.596.836.384 | 52.671.336.384 |
| Securities held to maturity date | 255 |  |  |  |
| 4. Other long-term investments | 258 |  |  |  |
| 5. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| IV. Other long-term assets | 260 |  | 83.073.139.037 | 26.640.982.298 |
| 1. Long-term prepaid expenses | 261 | 11 | 78.159.238.416 | 21.929.076.164 |
| 2. Deposit fund payment | 262 |  |  |  |
| 3. Fund money to pay support payments | 263 | 12 | 2.541.030.873 | 2.339.036.386 |
| 4. Others | 268 | 13 | 2.372.869.748 | 2.372.869.748 |
|  |  |  |  |  |
| TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 2.108.520.223.371 | 2.089.537.439.731 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+330$ ) | 300 |  | 506.503.834.562 | 541.145.556.242 |
| I. Short-term liabilities | 310 |  | 504.860.151.229 | 539.363.206.242 |
| 1. Short-term borrowing and debts | 311 |  |  |  |
| 2. Trade accounts payable | 312 |  | 161.048.250 | 161.048.250 |
| 3. Advances from customers | 313 |  |  |  |
| 4. Taxes and liabilities to State budget | 314 | 14 | 52.140.090.808 | 35.830.723.378 |
| 5. Payable to employees | 315 |  | 3.449.969.872 |  |
| 6. Payable expenses | 316 | 15 | 3.993.263.044 | 9.216.419.476 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable trading stocks | 320 |  | 416.466.019.603 | 448.761.967.063 |
| 9. Payable dividend, principal and interest bonds | 321 |  | 24.422.975.568 | 1.898.531.325 |
| 10. Other short-term payables | 328 | 16 | 4.226.784.084 | 43.494.516.750 |
| II. Long-term liabilities | 330 |  | 1.643.683.333 | 1.782.350.000 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 337 |  | 1.643.683.333 | 1.782.350.000 |
| 7. Provision for long-term liabilities | 338 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 | 17 | 1.602.016.388.809 | 1.548.391.883.489 |
| I. Capital sources and funds | 410 |  | 1.600.558.935.273 | 1.538.496.366.573 |
| 1. Paid-in capital | 411 |  | 599.996.860.000 | 394.634.000.000 |
| 2. Capital surplus | 412 |  | 560.834.915.000 | 757.828.775.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (2.386.327.800) | (1.941.442.200) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 3.961.374.994 | 3.961.374.994 |
| 8. Financial reserve fund | 418 |  | 54.097.834.988 | 54.097.834.988 |
| 9. Other fund belong to owner's equity | 419 |  | 1.458 .120 | 1.110.411.526 |
| 10. Retained profit | 420 |  | 384.052.819.971 | 328.805.412.265 |
| II. Budget sources | 430 |  | 1.457.453.536 | 9.895.516.916 |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=\mathbf{3 0 0 + 4 0 0}$ ) | 440 |  | 2.108.520.223.371 | 2.089.537.439.731 |

## OFF BALANCE SHEET ITEMS

Unit: VND

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Leasehold assets | 001 |  |  |  |
| 2. Materials and goods kept or processed for others | 002 |  |  |  |
| 3. Goods deposited by others | 003 |  |  |  |
| 4. Bad debts already treated | 004 |  |  | - |
| 5. Foreign currencies | 005 |  | 338.159.905 | 91.436 .195 |
| 6. Deposit stocks | 006 |  | 2.616.053.600.000 | 2.041.245.200.000 |
| Include: |  |  |  |  |
| 6.1. Securities transactions | 007 |  | 2.086.244.910.000 | 1.883.974.420.000 |
| 6.1.1. Securities transactions by deposit members | 008 |  | 52.725.260.000 | 144.269.780.000 |
| 6.1.2. Securities transactions by indigenous customers | 009 |  | 1.961.083.980.000 | 1.667.783.750.000 |
| 6.1.3. Securities transactions by foreign customers | 010 |  | 72.435.670.000 | 71.920.890.000 |
| 6.2. Stock exchange halt | 012 |  | 315.771.490.000 | 85.951.930.000 |
| 6.2.1. Stock exchange halt by deposit members | 013 |  | 462.700 .000 | 1.680.000.000 |
| 6.2.2. Stock exchange halt by indigenous customers | 014 |  | 314.089.550.000 | 82.997.690.000 |
| 6.2.3. Stock exchange halt by foreign customers | 015 |  | 1.219.240.000 | 1.274.240.000 |
| 6.3. Stock flag | 017 |  | 8.839.000.000 | 43.909.450.000 |
| 6.3.2. Stock flag by indigenous customers | 019 |  | 8.839.000.000 | 43.909.450.000 |
| 6.4. Stock hold | 022 |  |  |  |
| 6.4.2. Stock hold by indigenous customers | 023 |  |  |  |
| 6.4.3. Stock hold by foreign customers | 024 |  |  |  |
| 6.5. Securities for payment | 027 |  | 205.198.200.000 | 27.409.400.000 |
| 6.5.1. Securities for payment by deposit members | 028 |  | 5.573.700.000 | 4.606.100.000 |
| 6.5.2. Securities for payment by domestic customers | 029 |  | 198.741.200.000 | 22.722.100.000 |
| 6.5.3. Securities for payment by foreign customers | 030 |  | 883.300.000 | 81.200.000 |
| 7. Deposit stocks of companies, not listed | 050 |  | 41.756.440.000 | 33.059.090.000 |
| Include: |  |  |  |  |
| 7.1. Securities transactions | 051 |  | 41.504.240.000 | 32.930.290.000 |
| 7.1.2. Securities transactions by indigenous customers | 053 |  | 41.504.240.000 | 31.623.970.000 |
| 7.1.3. Securities transactions by foreign customers | 054 |  |  | 1.306.320.000 |
| 7.2 Stocks stop trading | 056 |  | 100.000.000 | 76.600 .000 |
| 7.2.2 Securities suspended from trading by domestic customers | 058 |  | 100.000.000 | 76.600 .000 |
| 7.2.3 Securities suspended from trading by foreign customers | 059 |  |  |  |
| 7.2.4 Securities suspended from trading by other organizations | 060 |  |  |  |
| 7.3 Securities pledged | 061 |  |  |  |
| 7.3.1 Securities pledged by member depository | 062 |  |  |  |
| 7.3.2 Securities pledged by domestic customers | 063 |  |  |  |
| 7.3.3 Securities pledged by foreign customers | 064 |  |  |  |
| 7.3.4 Securities pledged by other organizations | 065 |  |  |  |
| 7.4 Securities custody | 066 |  |  |  |
| 7.4.1 Custody of securities depository member | 067 |  |  |  |
| 7.4.2 Hold securities of domestic customers | 068 |  |  |  |
| 7.4.3 Hold securities of foreign customers | 069 |  |  |  |
| 7.4.4 Hold securities of other organizations | 070 |  |  |  |
| 7.5 Securities pending payment | 071 |  | 152.200.000 | 52.200.000 |
| 7.5.1 Pending payment of the securities depository member | 072 |  |  |  |
| 7.5.2 Securities pending the payment of domestic customers | 073 |  | 152.200.000 | 52.200 .000 |
| 7.5.3 Securities pending the payment of foreign customers | 074 |  |  |  |
| 7.5.4 Securities transactions for payment of other organizations | 075 |  |  |  |
| 7.6 Securities blockade withdrawal wait | 076 |  |  |  |
| 7.6.1 Securities blockade pending withdrawal of depository member | 077 |  |  |  |
| 7.6.2 Securities blockade of customers waiting to withdraw domestic | 078 |  |  |  |
| 7.6.3 Securities blockade pending withdrawal of foreign customers | 079 |  |  |  |
| 7.6.4 Securities blockade pending withdrawal of other organizations | 080 |  |  |  |
| 7.7 Securities transactions fix | 081 |  |  |  |
| 8. Securities depository customer has securities | 082 |  |  |  |
| 9. Securities depository company has securities | 083 |  |  |  |
| 10. The entrusted securities auctions | 084 |  |  |  |

## INCOME STATEMENT

Quarter 1/ 2010

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Revenue | 01 |  | 106.316.319.889 | 44.329.997.927 | 106.316.319.889 | 44.329.997.927 |
| Include: |  |  |  |  |  |  |
| - Revenue per active stockbroker | 01.1 |  | 36.619.228.841 | 4.934.846.137 | 36.619.228.841 | 4.934.846.137 |
| - Revenue activities Investment securities, capital contribution | 01.2 |  | 15.371.893.912 | 31.940.243.385 | 15.371.893.912 | 31.940.243.385 |
| - Revenue agents issuing securities | 01.3 |  |  |  |  |  |
| - Revenue underwriting securities | 01.4 |  |  | 257.214.364 |  | 257.214.364 |
| - Revenues consulting activities | 01.5 |  | 717.500 .000 | 166.000.000 | 717.500 .000 | 166.000.000 |
| - Revenue activities trustee auction | 01.7 |  |  |  |  |  |
| - Others revenue | 01.9 | 18 | 53.607.697.136 | 7.031.694.041 | 53.607.697.136 | 7.031.694.041 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 106.316.319.889 | 44.329.997.927 | 106.316.319.889 | 44.329.997.927 |
| 4. Cost of goods sold | 11 | 19 | 24.364.769.300 | (3.140.701.316) | 24.364.769.300 | (3.140.701.316) |
| Include: |  |  |  |  |  |  |
| - Cost business |  |  |  |  |  |  |
| - Completed in reserve receivable bad |  |  |  |  |  |  |
| 5. Gross profit | 20 |  | 81.951.550.589 | 47.470.699.243 | 81.951.550.589 | 47.470.699.243 |
| 6. General \& administrative expenses | 25 | 20 | 13.466.359.232 | 9.651.517.729 | 13.466.359.232 | 9.651.517.729 |
| Include: |  |  |  |  |  |  |
| - Cost business |  |  |  |  |  |  |
| - Completed in reserve receivable bad |  |  |  |  |  |  |
| 7. Net operating profit (or loss) | 30 |  | 68.485.191.357 | 37.819.181.514 | 68.485.191.357 | 37.819.181.514 |
| 8. Other incomes | 31 |  | 11.310.000 | 8.000.000 | 11.310.000 | 8.000.000 |
| 9. Other expenses | 32 |  |  |  |  |  |
| 10. Other profit | 40 | 21 | 11.310.000 | 8.000.000 | 11.310.000 | 8.000.000 |
| 11. Profit before tax | 50 |  | 68.496.501.357 | 37.827.181.514 | 68.496.501.357 | 37.827.181.514 |
| 12. Current corporate income tax expenses | 51 |  | 13.249.961.651 | 2.655.998.232 | 13.249.961.651 | 2.655.998.232 |
| 13. Profit after tax | 60 |  | 55.246.539.706 | 35.171.183.282 | 55.246.539.706 | 35.171.183.282 |
| 14. EPS | 70 |  |  |  |  |  |
| - Basic interest |  |  |  |  |  |  |
| - Profit decline |  |  |  |  |  |  |

CASH FLOW STATEMENT

## Quarter 1/2010 (Indirect method)

|  |  |  |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
| Items | Code | Note | Accumulation |  |
|  |  |  | Quarter 1/2010 | Quarter 1/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 68.496.501.357 | 37.827.181.514 |
| 2. Adjustment in accounts: |  |  | (13.777.600.953) | (44.243.470.744) |
| - Fixed assets depreciation | 02 |  | 1.988.100.877 | 1.378.736.270 |
| - Provisions | 03 |  | (18.857.634.944) | (47.886.970.304) |
| - Unrealized foreign exchange difference loss/gain | 04 |  |  |  |
| - Loss/gain from investment | 05 |  | 3.091.933.114 | 2.264.763.290 |
| - Interest expenses | 06 |  |  |  |
| 3. Operating profit before the changes of current capital | 08 |  | 54.718.900.404 | (6.416.289.230) |
| - Changes in accounts receivable | 09 |  | (194.353.991.147) | 7.710.169.322 |
| - Changes in inventories | 10 |  |  |  |
| - Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (48.030.281.998) | 81.065.294.105 |
| - Changes in prepaid expenses | 12 |  | (57.264.894.701) | 2.320.412.630 |
| - Paid interest | 13 |  |  |  |
| - Paid corporate income tax | 14 |  |  |  |
| - Other receivables | 15 |  |  | 8.000.000 |
| - Other payables | 16 |  | (1.178.016.786) | (406.652.500) |
| Net cash provided by (used in) operating activities | 20 |  | (246.108.284.228) | 84.280.934.327 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (5.292.097.797) | (401.129.832) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (20.709.400.000) | (405.588.965.799) |
| 4. Withdrawal of lending or resale debt tools of other companies | 26 |  | 77.891.017.200 | 544.128.991.668 |
| 5. Cash paid for joining capital in other companies | 27 |  | (286.025.548.214) | (122.903.680.498) |
| 6. Cash paid for joining capital in other companies | 28 |  | 281.511.200.000 | 83.699.403.149 |
| 7. Cash received from interest, dividend and distributed profit | 29 |  | 774.815.100 | 4.355.558.202 |
| Net cash used in investing activities | 30 |  | 48.149.986.289 | 103.290.176.890 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | (444.085.600) | (291.000.000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  | (9.246.945.370) |
| Net cash (used in) provided by financing activities | 40 |  | (444.085.600) | (9.537.945.370) |
|  |  |  |  |  |
| Net cash during the period ( $50=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (198.402.383.539) | 178.033.165.847 |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 826.814.983.238 | 134.722.054.635 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (70=50+60+61) | 70 |  | 628.412.599.699 | 312.755.220.482 |

